



July 21, 2008 - For Immediate Release  
Contact: David Bitel  
Tel: (313) 875-1111  
Fax: (313) 875-9330  
Email: dbitel@ultralevel.com

## **ULTRALEVEL STRENGTHENS ACCOUNT TEAM WITH NEW ENTERPRISE SALES TALENT**

**“Gary Trombley and Glen Fallis Come On Board for Enterprise Mobility”**

Detroit, MI – UltraLevel announced two new strategic hires to strengthen the enterprise sales competencies on their account team, Gary Trombley and Glen Fallis.

Gary Trombley has spent the last several years in the SAP enterprise mobility space selling RFID and Barcode solutions to the distribution and discrete manufacturing supply chain markets. Previously, Gary managed the OEM and VAR channel for a PC manufacturer selling into the public safety, military, mining and construction verticals. Gary brings 15 years of experience to the table, building and managing sales teams in the office automation, energy management, and technology market space. He is Motorola, Intermec and Cisco WiFi certified, with specific focus on Oracle and SAP enterprise mobility and has a BS in Business Information Systems from University of Phoenix.

Glen Fallis is another enterprise software sales industry veteran, with 13 years of experience and most recently was as a Senior Systems Engineer covering Enterprise accounts at VMware, Inc., the global leader in virtualization solutions for servers and desktops. Previously, he ensured that his customers achieved continuous operational, regulatory and security compliance as a Senior Systems Engineer at Tripwire, Inc. the recognized leader of configuration audit and control software delivering solutions. Fallis has a degree in Computer Information Systems Management from Lake Superior State University.

“We are pleased to have Gary and Glen on board, as they bolster our capabilities in serving the needs of our enterprise clients. Enterprise sales often involve large financial commitments and mission-critical components of a client’s business and a superior sales force makes the client feel comfortable. Gary and Glen bring considerable talent and experience to the table and we’re confident our enterprise clients will be well served by them”, explains Michael L. Butz Sr., President of UltraLevel.

Gary is an Account Manager and Glen a Technical Account Manager for the company.

### **About Ultralevel**

Headquartered in Detroit, Michigan, UltraLevel, Inc. is focused on utilizing information technology to maximize its clients’ bottom line. Unlike many other IT services firms, UltraLevel’s focus extends beyond everyday network implementation and support. Our consultants are specifically trained to see each technology in the context of the overall business. This approach enables UltraLevel the ability to deliver solutions with greater tangible impact on the bottom line. Our goal is to be recognized not just as information technology experts, but as trusted business advisors for our clients.

###